

Director of Donor Development - Stamford CT

Fall 2014

Job Description: The Director of Donor Development at Hopeline is charged with conceptualizing and executing a strategy for fundraising and development for Hopeline, Stamford, an. This individual will organize and oversee a multifaceted array of fundraising efforts, including direct mail, online, interactive events with local churches and traditional fundraisers (banquet, golf outings, etc.). This individual must be organized, excel in communications, creative, and responsive to the ever-changing trends in demographics and development.

Scope of Position: This is a half-time position, requiring 20-25 hours per week. This person must be a self-starter, yet must also work in constant contact with organization CEO and the Board of Directors. This is a new position, so whoever assumes it will be setting precedent and establishing protocol.

Reporting Relationship: This position reports directly to the CEO of Hopeline, Linda Cochrane, RN, and is also accountable to the Board of Directors.

Responsibilities:

- Conceptualize new fund raising events and initiatives to replace diminishing ones
- Oversee and run fundraiser banquets for Hopeline
- Conceptualize direct mail and marketing vehicles
- Cultivate donor relationships and network to establish new ones

Requirements:

- Must have a history of passion for and awareness of the pro-life movement
- Must have proven experience in non-profit development and fundraising with measurable results
- Must agree with the Hopeline statement of faith and mission
- Must be available to meet with donors as needed (i.e. flexible schedule)

Compensation: Negotiable, depending on experience in non-profit donor development.